



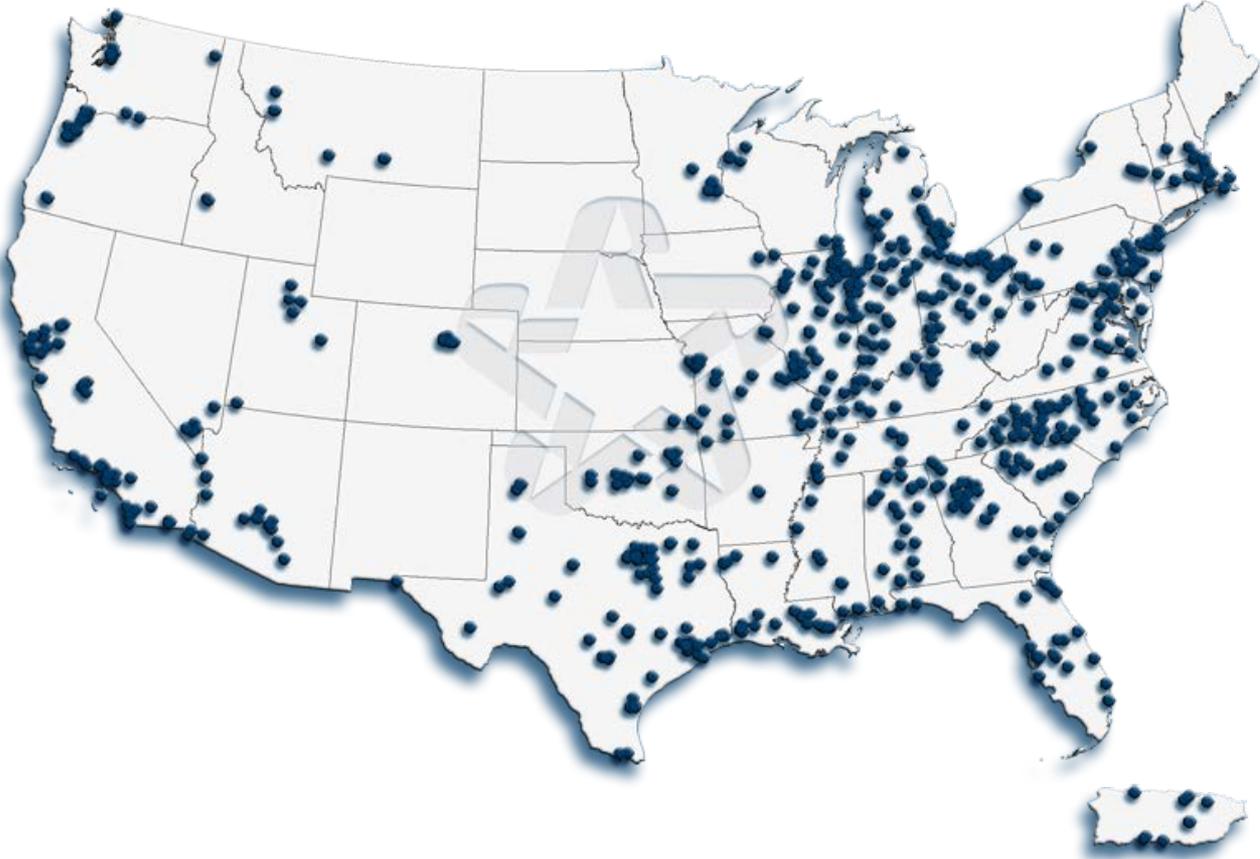
# About Republic Services

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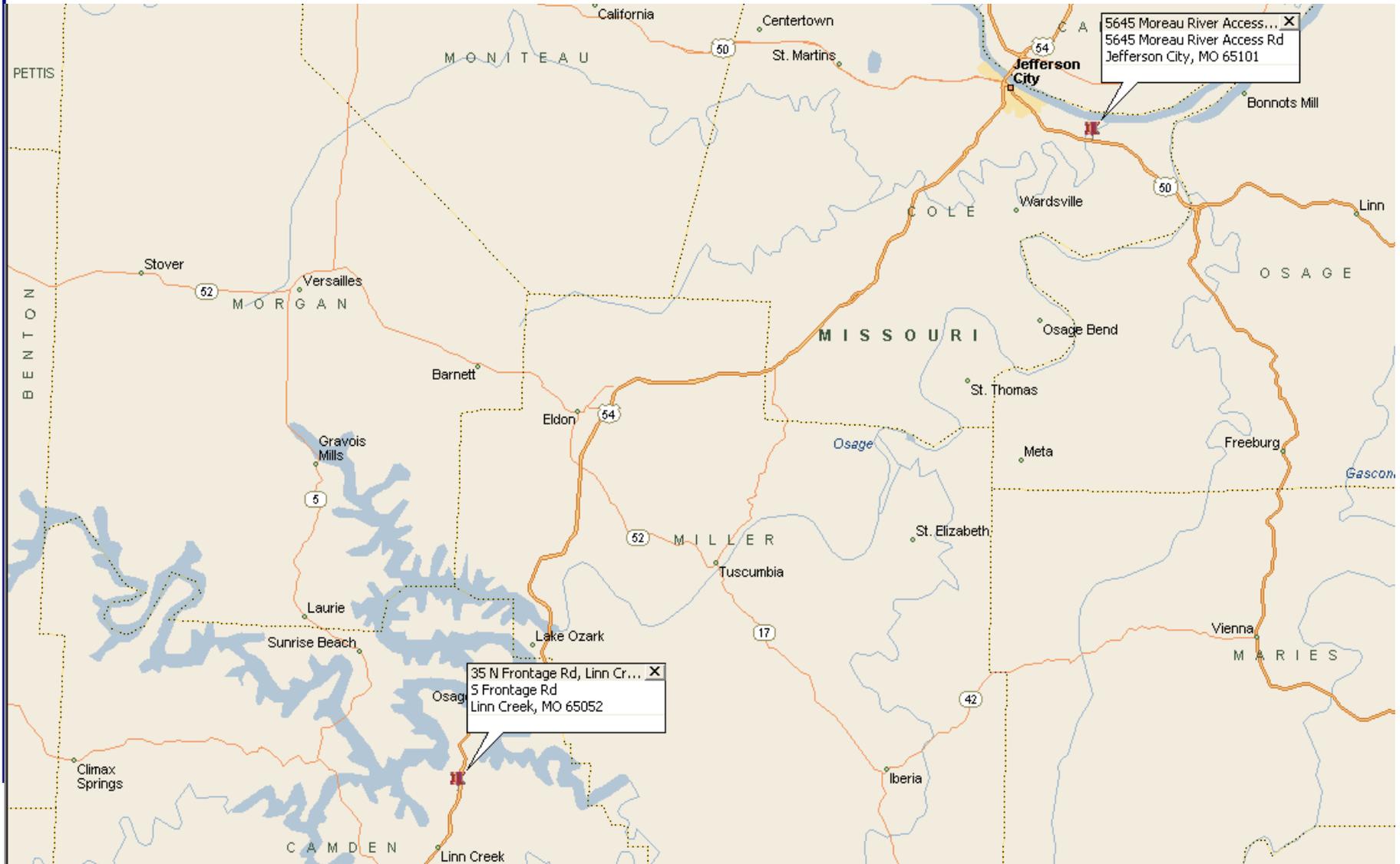
- Allied Waste Services and Republic Services merged to form one company in 2008
- 2nd largest solid waste management in U.S.
- 10 million residential, commercial, and industrial customers in the U.S.
- 348 collection companies
- 204 transfer stations
- 193 active landfills
- 76 recycling facilities
- 30,000 employees



# Where Republic Services Operates



# Jefferson City Business Unit Operations

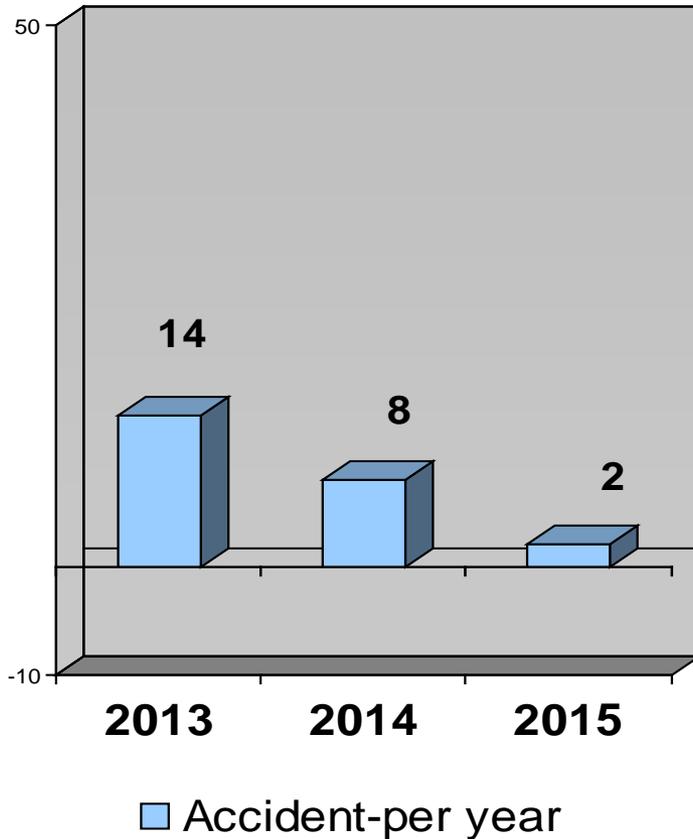


# Republic Services' Customers

- The Jefferson City Business Unit consists of the Jefferson City Division and the Osage Beach division.
- The Jefferson City Business Unit provides service to 23,128 residential customers in more than 28 Mid-Missouri municipalities.
- The Jefferson City Business Unit provides service to more than 38,286 homes in Mid-Missouri in total.
- The Jefferson City Business Unit provides service to more than 7,259 commercial and industrial clients throughout Mid-Missouri.



# Personnel and Safety



With approximately **100** employees in the Jefferson City Business Unit safety is a primary focus. Our workforce includes drivers, mechanics and heavy equipment operators who are challenged daily to perform safely.

Over the past three years, the Jefferson City Business Unit has reported a steady decrease of accidents.



# Republic Services of Jefferson City

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Republic Services has provided the City of Jefferson excellent solid waste management for over the past 45 years. Throughout that experience Republic Services has learned how to best meet the specific needs of the City of Jefferson and has developed an infrastructure, within the City limits of the City of Jefferson, that will allow us to continue providing superior service.

**Rolling Stock** Republic Services fleet of 42 trucks in the Jefferson City division provides the City with the operational strength to quickly respond in emergency situations. We have a full service fleet and container maintenance facility located at the landfill.

**Landfill Capacity** Republic Services' Jefferson City landfill has 14 years of life remaining. The close proximity of the landfill to the City of Jefferson allows Republic Services to provide excellent service at the lowest possible cost to the City of Jefferson.



# Meeting Your Needs

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Republic Services has a long and successful track record of assisting local communities to develop customized creative solutions to solid waste issues including privatizing solid waste management programs.

Republic Services offers:

- Residential waste collection
- Commercial waste collection
- Non-Hazardous special waste services
- Construction and demolition
- All-in-One recycling programs
- Roll-off box service
- Industrial waste collection



# Fully Automated Collection

Automated collection is a system that utilizes a truck equipped with a lifting mechanism to collect residential carts.

Benefits of automated collection:

- More efficient collection process
- Employs extremely durable carts, with close fitting lids. Reducing problems with litter, odor and pests
- Stabilize cost by reducing work-related injuries while improving service



# Unrivaled Customer Service



At Republic Services, we provide outstanding customer service. Whether requesting new service or asking a question regarding billing, our staff is at your disposal.

- We maintain a local call center to assure the highest quality of service to our customers.
- Our customer service representatives are trained and knowledgeable to provide the quickest response to a customer's request.
- We simplify trash and recycling



# Republic Services Simplifies Trash & Recycling

All your recycling and waste needs, handled by one provider to save time and simplify your day.

- Convenient Service
  - Six days per week pick up available
  - Multiple container sizes available
- Two Bin Solution
  - All-in-One Recycling = No sorting
  - Residential trash & recycling same day pick up



# Republic Services Simplify Trash & Recycling

## Easy Account Management with My Resource™



- Easy signup on line or smart phone
- Convenient payment options at no extra charge
- Service requests with the touch of a button
- One Blue Planet™ for all



# Reliable Service Commitments / Reliable Pickups

Service Standard	Time Commitment
Roll off: On Call	Next Business Day
Resi: Container Delivery	Three Business Days
Resi: Container Removal	Three Business Days
Resi: Container Exchange	Five Business Days
Resi: Missed Pick up	Next Business Day
Comm: Container Delivery	Three Business Days
Comm: Container Removal	Three Business Days
Comm: Container Exchange	Five Business Days
Comm: Extra Pick-Up	Next Business Day
Comm: Missed Pick-Up	Next Business Day

**Blast Calls** - Phone call to customers informing them of:

- Holiday schedule changes
- Weather and route delays



# Partnering with you

Republic Services provides vital services to homes, schools, businesses and government facilities while maintaining a strong local commitment to every community it serves.

Republic Services embraces the philosophy of going above and beyond its performance requirements to get the job done.

Which is why Republic Services welcomes the opportunity to work with the City of Jefferson on various initiatives such as Salute to America and a new service offering called WE'RE LOOKING OUT FOR YOU.





REPUBLIC SERVICES

# WE'RE LOOKING OUT FOR YOU

The “**We’re Looking Out For You**” Program is a crime prevention and safety enforcement initiative that enlists the active participation of our drivers, in cooperation with law enforcement and emergency services, to reduce crime and maintain neighborhood safety.

Our network of drivers will be an invaluable Neighborhood Watch resource by serving as extra and alert “eyes and ears” in our community.

In addition to providing residents with first-class waste services, our “**We’re Looking Out For You**” Program proves our solid commitment to you and our community.

# Alternate Bid - Scenario 1-10 year

Alternate Proposal Description	<p>This alternate proposal is based on Scenario #1 exclusive contract with the City of Jefferson billing the residential and Republic Services billing commercial and industrial.</p> <p>The rates proposed on Forms E-1, E-2 and E-3 will remain same. The key component of this alternate proposal would be that the City of Jefferson would receive a 1.5% franchise fee payment from Republic Services at no additional costs to the City, residential, commercial or industrial customers.</p> <p>This franchise fee would be remitted quarterly to the City based on payments received from residential, commercial and industrial customers.</p>
Contract Terms:	Contract period 10 years.
Franchise Fee:	Republic Services shall pay the City a franchise fee of 1.5% of all payments received from all residential, commercial and industrial customers. Payment to City shall be paid on a quarterly basis.
Potential Payment to the City of Jefferson for the contract period 10 years:	<b>\$ 846,359</b>

## Alternate Bid - Scenario 1-5 year

Alternate Proposal Description	<p>This alternate proposal is based on Scenario #1 exclusive contract with the City of Jefferson billing the residential and Republic Services billing commercial and industrial.</p> <p>The rates proposed on Forms E-1, E-2 and E-3 will remain same. The key component of this alternate proposal would be that the City of Jefferson would receive a 0.5% franchise fee payment from Republic Services at no additional costs to the City, residential, commercial or industrial customers.</p> <p>This franchise fee would be remitted quarterly to the City based on payments received from residential, commercial and industrial customers.</p>
Contract Terms:	Contract period 5 years and may be extended for an additional period of 5 years, provided both parties to the contract approve the extension.
Franchise Fee:	Republic Services shall pay the City a franchise fee of 0.5% of all payments received from all residential, commercial and industrial customers. Payment to City shall be paid on a quarterly basis.
Potential Payment to the City of Jefferson for the contract period 5 years:	<b>\$ 130,655</b>

# Moving Forward

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As an industry leader, Republic Services always looks to identify and implement innovative ideas that enhance the quality of service.

Republic Services offers its experience of national “best practices” in waste management, recycling commodities and landfill diversion to help communities exceed their goals.

For more information please contact us:

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